DAVID W. MAYNARD
226 Renfrew Avenue
Trenton, NJ 08618
(Voice) 609-392-6462 (Fax) 609-394-0718

SUMMARY:

Have a unique combination of corporate and entrepreneurial skills and abilities with a focus on the pharmaceutical industry. Have had a leadership role in large public companies, in smaller private companies and have founded and grown new business ventures. Have established a reputation for possessing a highly effective leadership style based on the belief that people can accomplish great things if they well managed. Have specific expertise in the following areas:

Business Development	Strategic Planning
New Business Ventures	New Product Development
International Business	Validation Methodologies
Internal and External Consulting	Compliance, Licensing and Registration
Project Management	Manufacturing

PROFESSIONAL EXPERIENCE:

MAYNARD & ASSOCIATES, LLC., Trenton, NJ
President, (1997
Provide consulting and technical services for the Pharmaceutical and Biotech industries world-wide. Provide services, including validation consulting and problem solving, validation seminars, CGMP audit, facility concept review, validation master planning, qualifications of facilities and equipment, sterilization qualification.

SKYLAND SCIENTIFIC SERVICES, Inc., Parsippany, NJ
President, (1996-1997), **Principal,** (1978-1986)

Provided executive leadership to accomplish the nationwide expansion of this premier consulting and validation firm to the pharmaceutical and biotechnology industry. Was responsible for developing and implementing the strategic business plan to ensure profitable operation.

- Restructured and repositioned a regional (Rocky Mountain) based corporation in response to customer needs. Established a full services office on the West Coast and a new company headquarters on the East Coast while maintaining profitability.
- Implemented growth plan to move company to $10 million in three years from its historic base of $3.5 million. Set in place training program, instituted regional calibration services, developed expanded laboratory services, initiated high level consulting services
- Sold the concept of Total Validation Planning to pharmaceutical and biotechnology firms both within and outside the U.S.
- In 1978 instrumental in developing the first firm dedicated to offering qualification, calibration, clean room engineering, validation and laboratory services to the pharmaceutical, biotechnology and medical device industries.
- Assisted in growth to $3.5 million by 1986 with activities on three continents.

DAY & ZIMMERMANN INTERNATIONAL, *LIFE SCIENCES INTERNATIONAL DIVISION,* Philadelphia, PA (1987 - 1996)
Senior Director, Pharmaceutical Technology, (1991 - 1996), **Director of Validation,** (1987 - 1991)
Consultant and project sponsor for pharmaceutical, biotech and medical device projects worldwide. In less than four years, Established the Validation Department and gained the reputation as the world premier validation company employing over sixty billable individuals.

- Assigned as the Alliance Manager for all pharmaceutical engineering, construction and validation for Eli Lilly's worldwide pharmaceutical fill and finish operations.
- Assigned to provide a wide range of direct consulting services to the Glaxo R&D and Group Quality Divisions on six continents.

- Interfaced with Glaxo Worldwide senior management from plant to the corporate level, developing and implementing strategies for the standardization of CGMP based validation and qualification methods, requirements, and procedures.

General Manager
Established full service engineering and construction management regional office in Phoenix to serve the Midwest, Rocky Mountain and West Coast design/build facilities for the semiconductor industry. Successfully developed the core business with companies as diverse as Motorola, Intel and Lucent Technology.

- Restructured a languishing operation, built up from initial six to over twenty individuals in six months, increased profitability, integrated regional office
- Established a new, stand alone, business venture in On-site Managed Services growing the company from twenty to more than eighty billable employees in less than two years. Provided full service engineering and construction management expertise to industrial clients located at or in their facilities.

E.R. SQUIBB & SONS, INC.(1986 - 1987)
Senior Pharmaceutical Engineer
Assisted in the development of the International Validation Department. Consulted worldwide with Research and Development, Clinical Trials and Production Departments.

- Developed procedures and processes for the validation of all Squibb International facilities. Integrated into Germany, Italy, Greece, Puerto Rico and Korea.
- Established pre-delivery qualification procedures for off-shore purchases.
- Successfully integrated validation testing at manufacture which shortened total project by six months.

AMSCO, (1974 - 1978)
Project Manager
Led separate project teams in development of state-of-the-art hospital and industrial autoclaves, surgical tables and surgical lights.

GRUMMAN AEROSPACE CORPORATION, (1965 - 1974)
Environmental Control Systems Engineer
Projects included testing Lunar Module in a manned, deep space simulator and design of descent stage water system.

EDUCATION:

B.S., Aerospace Engineering, Pennsylvania State University, 1965

MEMBERSHIPS:

PDA - Various Working Committees
ISPE - International Membership Committee
IES - Senior Member